

An aerial photograph of a large port area, densely packed with multi-colored shipping containers (red, blue, green, yellow). Several yellow gantry cranes are visible, positioned over the stacks of containers and along the waterfront. The water is visible on the right side of the image, with some ships docked. The overall scene conveys a sense of global commerce and logistics.

# International Trade







# About your Chamber

Northamptonshire Chamber of Commerce was founded in 1917 in response to the concerns of boot and shoe manufacturers over exports during the first world war.

In 2013, because of success of Northamptonshire Chamber of Commerce, saw the British Chamber of Commerce award it the Bid Winner to incorporate the Milton Keynes territory. We have now been supporting business across the county ever since and therefore we have the enviable position of being a dual branded Chamber, strengthening our National Chamber presence.

The Chamber is further enhanced by being part of a worldwide network and is one of the British Chambers of Commerce (BCC) Accredited Chambers - the largest and most powerful network for business in the UK.

**The wide range of Chamber Membership benefits have been specifically designed to enable small and medium sized businesses to make the most of their potential.**





# Your International Trade Membership Benefits



**Discounted  
Document Pricing**



**Priority  
Document Handling**



**Help and Advice**



**Credit Account**



**Complimentary  
FX Review**



**Events and Forums**



**Discounted  
International  
Training**



**Sponsorship  
Opportunities**

**Find out more and join today by calling the team on 01604 490490**

## Document service



The Northamptonshire Chamber and the Milton Keynes Chamber of Commerce are a British Chambers of Commerce accredited issuer of export documentation. Whether you require a Certificate of Origin, EUR1 Preference Document, ATA Carnet or an Arab Certificate of Origin, you can apply here for the documents that you'll need for international trading. Not only that, as a Chamber member you will receive a significant discount on all International Trade documentation.

## Priority Document Handling



As Chamber International Trade members, you can be sure you will receive the best service as your document requests will take priority over non-member organisations.

## Help and Advice



Overseas trade can be complex and confusing, it is something that changes frequently. Trying to stay ahead of the game and to avoid unnecessary delays can mean a lot of your time keeping up to date with current guidelines. As a valued member you can call us for advice. We will answer, investigate, or signpost you to the information you need.

## Credit Account



We offer our members the option to pay for documents on an invoice basis, this means your documents can be released prior to having a payment method to hand when your out and about or in meetings.

## Complimentary FX review



Our members can rest assured in the knowledge that their overseas transactions are not causing loss of profit due to the exchange rates. We can offer a free review by our partners to ensure you get the best rates and transaction fees available through ChamberFX.

## Events & Forums



Our Events and Forums give our members the chance to meet likeminded business leaders to come together to share advice, knowledge, referrals, and to stay in touch and connected to what is happening in the landscape. There has never been a better time to "Join in The Conversation".

Our events are varied and take many forms such as

- Round table discussions
- Formal and Informal networking over tea, coffee, and food
- Policy events with prominent guest speakers
- Exhibitions, Awards

Check out our upcoming events here:





## Discounted Training

Through our accreditation with British Chamber of Commerce we have a selection of relevant International Trade Training course modules. These courses are individually accredited by the BCC and make up 1 credit per course however by your company opting to undertake all 6 modules your best people can gain a Nationally Recognised BCC Foundation Award in Exporting. These individual courses are discounted for you as a member with an extra additional saving if booking all 6 courses together.

### **Understanding Export and Export Documentation**

This course looks at the end to end process providing an understanding of the export documentation requirements and shipping using freight forwarders and couriers.

### **Incoterms 2020 BCC**

This is your opportunity to understand the changes that came into force January 2020 of International Commercial Terms (Incoterms).

Learn about the new Incoterm Delivery at Place Unloaded (DPU) – changed from Delivered at terminal (DAT). We will guide you through what changes there will be of the current Incoterms, and how it will impact on your process and procedures.

## Letters of Credit & Methods of Payment

This course is suitable for those working in International Trade and are involved in the management and presentation of Letters of Credit.

The course provides an overview of all methods of payment when trading internationally to include the risks and benefits involved.

It will then concentrate on the letters of credit aspect guiding you through the rules and managing a letter of credit, making sure documents are compliant and payment is successful.

## Understanding Export and Export Documentation

This course covers the key information required to understand:

- Organisations involved in International Trade
- What is an Export?
- International Documentation and key Information
- Rules of Origin
- Customs Compliance, HMRC – their role, Export Declarations, Customs Procedures
- Import Duties, AEO, Audit, Phased Import Easements, NI Trade





## Import Procedure including IP & OP

This course provides an overview of the end to end import procedures and reviews all the areas that would be applicable to a new supplier, to include country and supplier risk etc.

It will review documentation requirements and how to ensure goods are imported successfully to include duty payments and an overview of the available Special Procedures.

## Understanding Commodity Codes

The purpose of this course is to help individuals understand commodity codes. Several practical exercises are included in this course to ensure attendees have a strong grasp of commodity codes.

This course is designed for anyone in the organisation who might be called upon to contribute to a correct description of goods traded internationally for both export and import declarations.



A woman with curly hair, wearing a brown blazer over a white shirt, is smiling and shaking hands with a man whose back is to the camera. The man is wearing a light purple shirt and glasses. The background is a plain, light-colored wall.

## Sponsorship Opportunities

Want to raise your profile? We offer a range of sponsor opportunities across our range of events, forums, awards ceremonies, and exhibitions!

Our members can opt to

- Attach their brand to an event.
- Become an advocate of an award category.
- Sponsor a forum.
- Partner with us at a policy event

Want to find out more?

Give us a call on 01604 490490

# Importing? Exporting?

The way businesses export and import goods has changed.

ChamberCustoms is the customs advisory, training and brokerage service delivered through Chambers of Commerce across the UK.

We can make complicated Customs processes smooth, quick and entirely transparent.

## Our services

### **We provide specialist customs advisory services**

Our bespoke customs advisory services are led by industry experts in their respective fields. Our international experts regularly appear as expert witnesses in parliament and provide expert advice to the government. Advice and insights from experts will be entirely specific to your business and your challenges.

### **We'll make your customs declarations for you**

A HMRC compliant brokerage service that you can trust for all your import and export declaration requirements. We're the only customs broker in the UK to offer a 'One Stop Shop' with direct links to all sea, air, rail and road ports and terminals.

### **We can train your people**

ChamberCustoms has developed a range of training courses designed to prepare businesses and trade professionals for the future of trade.

CHAMBER  
CUSTOMS<sup>®</sup>

#### **Want to know more?**

Get in touch with your local Chamber of Commerce – your trusted partner.



British  
Chambers of  
Commerce





@NorthantsCOC

@ChamberMK



@northantsCOC

@mkchamber



[www.northants-chamber.co.uk](http://www.northants-chamber.co.uk)

[www.chambermk.co.uk](http://www.chambermk.co.uk)

Join today by giving the team a call on 01604 490490